



Brazil - U.S. Business Council

Jane Fraser

Chief Executive Officer, Latin America
Citigroup



Jane Fraser is the CEO of Citigroup Latin America responsible for all businesses in the 23 countries where Citi is present in this important region, including Mexico. Jane sits on Citi's Operating Committee.

Before this role, she was Chief Executive Officer of U.S. Consumer and Commercial Banking and CitiMortgage, responsible for Retail Banking, Commercial Banking, Small Business Banking, and Wealth Management in the U.S. and Citi's residential home mortgage lending business globally.

From 2009 to 2013, Jane served as CEO of Citi's Global Private Bank. Over the course of four years, she transformed the business, recruiting and developing top talent to deliver strong results and industry-leading efficiency ratios. Under Jane's leadership, Citi Private Bank was named Best Global Private Bank by the Financial Times, The Banker and PWM for three consecutive years. Prior, Jane was Global Head of Strategy and Mergers & Acquisitions for Citi from 2007 to 2009 and also led the firm's re-engineering effort. She joined Citi in 2004 to run Client Strategy for the Global Banking division. American Banker has recognized her several times as one of the Most Powerful Women in Banking.

Prior to joining Citi, Jane was a Partner at McKinsey & Company where she worked in London and New York for 10 years serving clients in the financial services industry. While at McKinsey, she authored a number of articles on globalization and co-authored a book on global strategy, *Race for the World*, published by HBS Press in 1999. She started her career at Goldman Sachs in the Mergers & Acquisitions department in London and then worked for Asesores Bursátiles in Madrid, Spain.

Jane has an M.B.A. from Harvard Business School and an M.A. in economics from Cambridge University.

Jane is married with two children.